

Questions for RFP Responders

Instructions: Please review the questions below and provide responses. If you think the question does not apply, please type N/A.

1. **QA/QC** What processes are in play for quality assurance and quality control for data?
 - a. We have several checks and balances in place to verify the accuracy and consistency of monthly data from our ET provider, ensuring that the data is correctly imported and falls within expected, reasonable ranges.
2. **Data Security** How do you make sure that your data is securely shared and stored?
 - a. We follow industry-standard best practices to protect the confidentiality, integrity, and availability of all data in our system. Access is strictly controlled through role-based permissions, ensuring only authorized users can view or modify information.
 - b. To safeguard against data loss or breaches, we maintain daily encrypted backups, which are automatically transferred to secure offsite locations. This backup redundancy ensures that data can be quickly restored in the event of a system failure or emergency.
 - c.
3. **Mobile Apps** Does your product have a mobile applications or interface?
 - a. Yes. Our platform is designed with a mobile-first approach, ensuring full functionality and a smooth user experience whether accessed on a smartphone, tablet, or desktop. The interface automatically adapts to different screen sizes, making it easy for growers and staff to access critical tools and information on the go—no app store installation required.
4. **Use by Other GSAs** Please list any other Groundwater Sustainability Agencies (GSAs) using your products.
 - a. Mid Kaweah GSA, Greater Kaweah GSA, East Kaweah GSA, SemiTropic GSA
5. **NOAA** Are any of your satellites/data collection capabilities affected by the loss of weather prediction in NOAA data?
 - a. We do not collect data directly from NOAA. It is provided by the ET provider.
6. **Crops** Is there a list of crops covered by either the ET data collection or platform service? If so, can the public see it?
 - a. The main provider we work with is LandIQ and yes, I believe there is publicly available information on crops.
7. **Grower Accessible Platform:**
 - o Does the platform have the ability to aggregate ET data over unique geospatial polygons provided by the GSA (fields)?
 - This is one of the hallmarks of our system that we allow you to create your farms and fields so that you can make informed management decisions from the ET data as opposed to looking at it only from an APN perspective

United Water Tracking Systems please to Return to County GSA – Due 7/18 by 3 p.m.

- Does the platform have the ability for growers and /or the GSA to combine field polygons into larger management groups (farm units)?
 - Yes, the platform provides farm groups as a way to organize fields into groups by ranch or buy some other organizational strategy. This also gives us the ability to aggregate ET information at the farm group level.
- Does the platform have the ability to display and compare groundwater allocation amounts to current groundwater use (budgets) by farm unit or grower account?
 - Yes, our comprehensive Explorer Usage area will give you all of the information you need to compare your current allocation to your current usage to see if you're on track to stay within your water budget.
- Does the platform have the ability to incorporate allocation adjustments provided by the GSA (recharge credits, surface water credits, carryover)?
 - Yes, our system is equipped with the ability to handle recharge, credit surface water, surface water credits, carryover credits, credit for seasonally/permanently followed, or landflex designations, as well as credit adjustments for approved metering appeals.
- Does the platform have the hold grower-uploaded, geotagged photos?
 - Although this would be fairly easy to add as a feature, currently, the platform doesn't have grower uploaded geotagged photos as it hasn't been a required feature for the typical use of the platform.
 - For a more comprehensive Farm Management tool we do offer a solution that does have these capabilities. Our Agri Tracking Systems platform (www.agritrackingsystems.com) is custom tailored to meet the needs of California growers and provides an advanced set of tools to improve growers productivity, efficiency, and tracking.
- Explain why your platform is the best.

Unlike other platforms that were retrofitted to serve the SGMA landscape, our system was purpose-built from the ground up to meet the unique needs of GSAs and their stakeholders. This foundational approach allows us to deliver a far deeper alignment with both operational and regulatory demands—something bolt-on solutions simply can't achieve.

We designed our tools, reports, and dashboards to serve a wide range of users—from advanced consultants who need high-resolution data and analytics, to growers who just want a clear answer to one simple question: "Am I getting a bill?" The result is a platform that's powerful without being overwhelming—accessible without sacrificing depth.

Our accounting engine is robust and flexible, supporting the full spectrum of GSA policies—from simple flat-rate systems to complex

tiered and carryover models—with built-in checks and balances to ensure accuracy and compliance.

Finally, we place a relentless focus on usability. Every new feature is tested and refined to ensure it's intuitive, reliable, and helpful to both staff and growers. We don't just build software—we build confidence.

8. ET Data :

- a. Does your service calculate for ET? ETAW? If so, how does the calculation work (and why do you think it's the best). If not, where does the data come from?
 - i. N/A
- b. Can your firm's ET data be integrated into a groundwater accounting platform?
 - i. N/A
- c. Does your firm have the capability of providing ET data through an automated method (such as an API) to an accounting platform and at what frequency and with what delay factor?
 - i. N/A
- d. What is the expected accuracy of your calculation of ETAW, including its margin of error? Explain how the accuracy figure is calculated. Feel free to discuss "absolute accuracy" and accuracy relative to others. Quantify the improved accuracy.
 - i. N/A
- e. What details can be shared on how the data is validated?
 - i. N/A